

LEISURE VEHICLE DEALERSHIP SERVICE TRAINING PROGRAMME



Title: Driving Performance Improvement (Gold)
Audience: Any leisure vehicle dealership Service Managers
Length: 1 day
Format: Interactive workshop

Training Course Overview:

This module looks in more depth at personal organisation and how to manage processes to maximise the performance of the motor home service department and achieve maximum returns for the business.

Key Learning Areas:

- The objectives of a Leisure Vehicle Service Manager.
- Where to look to increase motor home sales and profitability.
- Management of sales processes within the caravan service department.
- The traits of top performers.
- Personal organisation, prioritisation and daily, weekly and monthly activity.
- Positively influencing the motor home service team.
- How to agree positive next actions and leisure vehicle sales.
- Where to look to increase motor home sales and profitability.
- How to develop long term customer relations and repeat business.
- KPIs in the leisure vehicle service department and how to improve them.

Are you interested? Call us on 01325 637251 or complete the contact form on www.motorvise.com

